

Basic Information

Unified Cloud Service Provider

- Unified Communications
- Team Collaborations
- File Sync & Share
- Business Analytics

HQ – Santa Clara, CA
R&D - Hyderabad, India
Privately held

Senior Management

Arthur Chang, President and CEO
Jeff Boucher, CFO
Dave Ryan, VP Sales
Rob Mainor, EVP Bus Dev & Ops
Dave Immethun, Sr. Dir Marketing
Ranga Vutukuru, VP R&D
Jerome Friesenhahn, VP Support

Customers

1,000's of Mid-Market Enterprises

Awards and Recognition

- | | |
|------|--|
| 2015 | Product of the Year, Mobility TechZone |
| 2014 | Frost & Sullivan Innovation Award |
| 2014 | Product of the Year, Internet Telephony |
| 2914 | Excellence Award - Storage, Cloud Computing |
| 2014 | Networks Product Guide Hot Companies - Storage Solutions |
| 2014 | Unified Communications Magazine UC Excellence Award |
| 2014 | Unified Communications Magazine Product of the Year |
| 2012 | Gartner UCaaS Magic Quadrant Visionary Company |



PanTerra Networks
4655 Old Ironsides Drive
Suite 300
Santa Clara, CA 95054
Main: +1 800.805.0558
Fax: +1 408.329.1683
www.panterrannetworks.com

Ver 2.0

Company Summary

PanTerra Networks is the first fully managed Unified Cloud Service Provider delivering secure unified communications, team collaboration, file sync & share and business analytics targeting Mid-Market Enterprises (MME) from 50 to 5,000 users. **Streams** includes business PBX, audio/video conferencing, persistent multi-media team collaboration, live streaming, real-time presence, digital fax, web meeting, desk share and full contact management. Unified mobility services include full function softphone, follow-me/find-me communications, real-time presence and business-class, persistent, multi-media messaging and universally accessible user and communications content from any desktop or mobile device (tablets and smartphones). Streams also includes **SmartBox**, a file sync & share service with unlimited, HIPAA secure cloud storage, built-in unified communications features, enhanced security, desktop and mobile device syncing, enterprise storage management and collaborative content sharing. All services include real-time communications-enabled **Business Analytics** with over 100 customizable performance metrics to optimize your enterprise in real-time. Our unique unified cloud service approach to an enterprise's IT infrastructure delivers the industry's lowest TCO, eliminates costly on-premises equipment, simplifies administration with a single-vendor infrastructure and maximizes IT infrastructure reliability, availability, scalability and flexibility. PanTerra's 24/7 customer satisfaction is the acknowledged market leader.

Markets

Leading industry analysts predict that the cloud services market will reach over \$150B by 2019 and will grow at over a 25% compound annual growth rate between now and then. Industries such as real estate, retail, legal, food and entertainment and financial all represent multi-location opportunities whose businesses depend on a solid IT infrastructure. Cloud-based services are rapidly gaining ground with these multi-location MMEs. More than 60% of MMEs attribute lower expense rates and increases in productivity as driving factors for moving to the cloud. This combination of infrastructure optimization and flexibility creates a "perfect storm" opportunity for PanTerra.

Streams Unified Cloud Services

PanTerra's Unified Cloud Service solution represent a complete end-to-end solution for MMEs looking to outsource their IT infrastructure to a service provider that can reliably and securely manage everything for them. This allows enterprises to easily deploy a broad range of services, combining up to six cloud services into a single ultra-reliable solution, saving up to 75% in recurring operating expense, while eliminating costly upfront capital expenses completely. Multi-location enterprises are ideally suited to PanTerra's solution since there is no hardware or software to deploy and enterprise-level security, consistency and accessibility can be maintained. PanTerra's ability to deliver multiple cloud services thru a single interface, compatible with Windows, Mac, iOS and Android OSs, is what makes Streams unique. Streams is also compatible with existing application interfaces such as Outlook, Office 365, Salesforce.com, google apps, active directory and 3rd party SSO providers.

Enterprise Level Reliability, Quality of Service and Mission Critical Operation

PanTerra has been delivering Streams services for years with a proven track record of delivering the highest level of reliability in the industry (99.999% uptime) and with enterprise-level Quality of Service (QoS) that is backed by the industry's strongest Service Level Agreements (SLAs), giving our customers the confidence and peace of mind to outsource their IT infrastructure to PanTerra. PanTerra provides 24/7 live "instant" support to all our customers, guaranteeing a response within 30 seconds.

Cloud Security with Full HIPAA/HITECH Compliance and MPLS Bandwidth

Security in the cloud is paramount to enterprises and Streams built-in enhanced security features lead the industry. Streams is HIPAA/HITECH compliant for both content and communications. PanTerra's SmartBand MPLS offers full IP-VPN security and QoS for those enterprises wanting maximum security and QoS. PanTerra prevents VoIP hacking by implementing Multi-Factor Authentication (MFA) on all devices including IP Phones, desktops and mobile devices. All content and communications are encrypted in-transit and at-rest. Active devices are monitored and can be remotely locked out should the device be stolen or lost. Multi-user, multi-level administration privileges allow for a distributed or centralized administration structure.

Management

PanTerra's management team has over 100 years of operational experience in building and deploying business cloud services, telecommunications, unified messaging, IP communications, professional services, and channel marketing, with such companies as Cisco, AT&T, Nortel, Bell South, 8x8, Xircom, Compaq, Bell Atlantic, McCaw, MCI and Tellabs. Collectively, our management team has grown numerous companies that have achieved multiple IPO and acquisition events in the US.

Unique Technology

With over 500 person-years of development on our core technology, PanTerra remains the leader in unified cloud services. The key to PanTerra's platform is its ability to seamlessly integrate and deliver multiple cloud applications from an ultra-reliable cloud infrastructure. Controlling our intellectual property assures us greater market agility, while eliminating expensive sublicensing costs. PanTerra's unified cloud service architecture, innovative core technology and infinitely scalable standard-based datacenters deliver a FutureProof infrastructure that adds value to any enterprise.