

GRADUATE SALES TRAINEE 2022

WORK FROM HOME

If you enjoy working with People more than anything else...

then **Graduate Sales Trainee (GST)** is a job opportunity that is a stepping stone into the world of sales, customers and business. A corporate, professional role with intensive training in selling and customer acquiring skills. A job that does not require outdoor work or travel ("Inside Sales"). A job that is executed from a modern office with advanced customer relationship management software and communication technologies. A job which understands that **anyone can code but it takes a special person to sell**. A job designed to beat regular IT jobs in compensation and intellectual challenge. A role that leads to a growing career in business development and leadership. The starting point of a promising career that depends more on your talents and skills than on your degree.

Job Opening

	Function / Designation	Job Role*/ Key activity	Target Annual CTC**	You fit this role if you are:	Results Expected
A	Graduate Sales Trainee (GST)	Inside Sales/ Online Customer Acquisition	3.00 + 1.20 LPA***	Business Oriented, Persuasive, Target Focused, Aggressive, Quick at Adapting, Disciplined, Ethical, Sales Savvy, Ambitious and Can turn "No" to "Yes" .	New Customers New Cash Sales Growth

*Job Role is based in Chennai and do not require any travel.

**upon successful completion of training and probation.

*** Target Annual C.T.C includes Fixed C.T.C : **3.00 LPA** + Performance-based variable C.T.C : **1.20 LPA**. A high performer can aim for a CTC of upto **4.2 L** in the first year after probation.

About the company

Valued Epistemics the provider of brand GREedge.com, Online Academy is a Chennai based education technology firm founded and managed by alumni of IIT, IISc, Purdue. GREedge.com (www.GREedge.com) is the leading provider of Online Training for GRE with thousands of students across India. The unique method developed by GREedge enables a student to study online anytime, anywhere while still getting the deep, individualized support and attention of a personal trainer. GREedge uses scientific data, advanced technology and analysis to help the student gain a better score. Launched in 2008, GREedge has quickly grown to a leading position and is known for its quality and the high scores of its students. GREedge aspires to be a global, online brand in technology-driven education. The company seeks ambitious, enterprising fresh graduates for various roles in its expanding departments. To know more about us visit <https://www.greedge.com/about-GREedge>

Selection Process

The selection Process will consist of **online tests, two rounds of interviews, evaluation of past achievements and reference checks**. Extensive Training & Development is a part of the probation period, which can last upto 6 months. The role offers strong, progressive organizational career growth paths for good performers. Candidates are expected to be fully set up for a work-from-home mode of working.

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Campus Recruitment 2021-22
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A career starting role for a business loving students