



BUSINESS DEVELOPMENT ASSOCIATES

One of the fastest-rising startups in the #EdTech space, Yocket is poised to revolutionize the study abroad industry.

Are you someone who believes in the power of technology and like to challenge traditional ways of working? If yes, then Yocket is the place to be at! Join our young and dynamic team in this journey to becoming a great company with jolly employees!

We believe that every mind has its own style of learning. At Yocket, you get the freedom to experiment with ideas and execute those. However, responsibility, ownership and a drive to excel should be your key motivators

What are we looking for?

We are looking for a Business Development Associate to join us. Summary of the job description and our expectations from candidates who apply follows below.

Eligible students: Batch 2020 & 2021.

Responsibilities:

- The employee will be involved in direct sales
- Will be responsible to build the rapport with students and their parents
- Needs to have an understanding of student profile

Qualifications and Skills :

- A graduate
- Prior experience in sales (preferred)
- Good interpersonal and communication skills
- Language proficiency in Telugu, Kannada and Tamil

Perks, Benefits & Culture :

Our culture promotes creativity and encourages team mates to present their ideas. We work hard while balancing multiple projects simultaneously.

We value passion and if you also believe in creating a direct impact to a organization's growth, we are a place to be at!

Years of experience :

0-2 years

Salary Range :

3 to 4.5 LPA

Apply link: <https://forms.gle/DsbtJJZdwt6XAJk77>

Process: GD + Interview.