# **RAAM GROUP**

# Sales Trainee - Luxury Car

Job Position : Sales Trainee – Luxury Car

Reporting to : GM Sales

Location : Hyderabad and across AP & Telangana

## **Job Summary**

*Transcend the ordinary*. Mission impossible starts right here!

Silver Star Mercedes-Benz, a part of 800 Cr Raam Group is building a platform to create next wave of rockstars in luxury car sales segment. He/she will represent the brand and provide excellent customer service. He/she provides the customer information and solutions on product and services to meet their needs and desires. He/she meets sales targets with high customer service standards.

In this environment, every day is different with new challenges to cross. You'll be given real responsibility – and be expected to own it. We will empower you to explore and thrive. Our promote-from-within culture enables you to have many unique careers all within the company. You just need to take the leap.

Sales Trainees undergo first 12 months through cross-functional stints in sales, marketing & customer relations. Primarily this will involve a combination of assignments involving customer telemarketing, field visits, problem-solving, negotiation skills, and communication skills. You need to have tremendous commitment and a drive to succeed and thrive in this role.

We expect you to understand the vision to make it big and live the dream!

## **Looking for Candidate**

- with passion for sales
- who sees challenges as opportunity
- who is Logical and Analytical approach
- with resilience to withstand pressure and deliver
- with knack for customer interaction
- with Positive attitude
- who believes in Intelligence + Hardwork
- with Flexibility in terms of hours of work

## Eligibility

Any Graduate Student (All branches/specializations)

### **Selection Procedure**

- 1. Pre-placement talk (45 mins)
- 2. Round 1- Aptitude test (20 mins)
- 3. Round 2- Group Discussion (30 mins)
- 4. Round 3- Personal Interview (Interviews will happen at our corporate office)

### **Salary Package**

1.8L to 2.4L per annum